

## ▲ Affordable Development Manager or more Senior Miami, FL

### CONTACTS

#### GENERAL

Location	Miami, FL
Job Type	Direct Hire
Remote	No
Duration	
Priority	Not Specified
Status	Open
Owner	Julia Simon
Id	j-2839
Received	
Last Modified	2023-04-13 11:49:49 -0600
Created	2023-03-28 14:35:59 -0600

#### COMPENSATION

Compensation	Per Year
Full Benefits	Not Specified
Relocation Expenses	Not Specified
Interview Expenses	Not Specified
Compensation Comments	

#### REQUIREMENTS

Education	
Certifications	
Years Of Experience	

#### TAGS AND CODES

Tags	
Industries	

## JOB DESCRIPTION

**Location: Miami, FL**

### RESPONSIBILITIES

The Development Manager will handle inception to closing with the heavier part of the position on the execution side for 4% and 9% awards. Projects focus on financial analysis, due diligence, policy research, site selection, entitlements, and overall management of the development process from inception to groundbreaking.

- Perform complex financial analysis using Microsoft Excel.
- Manage equity and debt relationships - interfacing with external partners daily.
- Lead all Closing processes including equity, construction loan, and perm financing agreement negotiations and equity/debt due diligence closing checklists completion.
- Lead the preparation of applications for various funding sources including tax credits, tax-exempt bonds, project-based vouchers, CDBG funds, PILOTs/tax exemptions, local soft money programs, and RFPs.
- Research affordable housing dynamics in target markets. Track local supply/demand, comparable properties, competitive landscape, market rents, and other local dynamics.
- Source land opportunities when available.
- Lead all rezoning efforts to obtain necessary entitlements.
- Direct the internal project team and outside consultants including architect, engineer, environmental, and political to complete due diligence, design, and permitting.
- Research, create and implement new financing strategies.
- Develop and maintain strategic relationships with elected officials, brokers, other developers, property owners, city staff, and other key stakeholders.

### KNOWLEDGE/SKILLS/ABILITIES

- Interest in real estate investing and development
- Organizational skills
- Communication proficiency
- Real estate investment modeling

### QUALIFICATIONS

- 5+ years real estate finance experience
- Bachelor's degree required, Master's degree preferred

## SUBMITTING AGENCY

Recruiter	Julia Simon
Company	Simon Executive Search LLC
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